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What is claimed is:

## 1. A compound of formula I

(or a pharmaceutically acceptable salt thereof) wherein:

 $A^3$ ,  $A^4$ ,  $A^5$  and  $A^6$ , together with the two carbons to which they are attached, complete a substituted benzene in which  $A^3$  is  $CR^3$ ,  $A^4$  is  $CR^4$ ,  $A^5$  is  $CR^5$ , and  $A^6$  is  $CR^6$ ; wherein

 $\mathbb{R}^3$  is hydrogen, methyl, methoxy, fluoro, chloro or carboxy:

one of  $R^4$  and  $R^5$  is hydrogen, (1-4C)alkyl, halo, trifluoromethyl, trifluoromethoxy,  $R^{f_0}$ -,  $R^{f_0}$ 2CCH<sub>2</sub>0-,  $HO(CH_2)_aO$ - (in which a is 2, 3 or 4),  $R^{f_0}$ 2C-,  $R^{f_0}$ 2CCH<sub>2</sub>-,  $R^{g_0}$ NH-,  $R^{h_0}$ 5O<sub>2</sub>-, hydroxymethyl, formyl, cyano, acetyl, 1-hydroxyethyl, 1-(hydroxyimino)ethyl, 1-(methoxyimino)ethyl, methylthio or  $R^{f_0}$ 2C(CH<sub>2</sub>)<sub>2</sub>-;

the other of R<sup>4</sup> and R<sup>5</sup> is hydrogen; and R<sup>6</sup> is hydrogen, methyl, fluoro, chloro or methoxy; in which R<sup>f</sup> is hydrogen, (1-4C)alkyl or benzyl; R<sup>g</sup> is hydrogen or R<sup>h</sup>SO<sub>2</sub>-; and R<sup>h</sup> is (1-4C)alkyl or dimethylamino;

or each of R<sup>3</sup>, R<sup>4</sup> and R<sup>6</sup> is hydrogen; and R<sup>5</sup> is vinyl, 2-cyanovinyl, 2-({(1-2C)alkoxy}carbonyl)vinyl or R<sup>a</sup> in which R<sup>a</sup> is phenyl (which is unsubstituted or bears one or more substituents independently selected from halo, methyl, methoxy and hydroxy) or heteroaryl (which heteroaryl is a 5-membered aromatic ring which includes one to four heteroatoms selected from sulfur, oxygen and nitrogen or is

30 heteroatoms selected from sulfur, oxygen and nitrogen or is a 6-membered aromatic ring which includes one to three nitrogen atoms, wherein the heteroaryl is attached at carbon

and may bear one or more methyl substituents on carbon or nitrogen);

 $L^1$  is -CO-NH- such that  $-L^1-Q^1$  is -CO-NH- $Q^1$ ;

Q<sup>1</sup> is 2-pyridinyl (which bears a methyl, methoxy,
5 methylthio, fluoro or chloro substituent at the 5-position),
3-pyridinyl (which bears a methyl, fluoro or chloro
substituent at the 6-position), 2-pyrimidinyl (which may
bear a methyl, fluoro or chloro substituent at the
5-position) or 3-pyridazinyl (which may bear a methyl,
10 fluoro or chloro substituent at the 6-position);

 $\begin{array}{c} R^2 \text{ is } -L^2-Q^2 \text{ in which } -L^2- \text{ is } -NH-CO-, -NH-CO-X-, \\ -NH-CO-O-X-, -NH-CO-NH-X-, -NH-CH_2-, -NH-C (CH_3)H-, \\ -N(CH_3)-CH_2- \text{ or } -O-CH_2-; \text{ and } Q^2 \text{ is } Q^{2A}, \ Q^{2B}, \ Q^{2C}, \ Q^{2D}, \ Q^{2E} \\ \text{or } Q^{2E} \text{ wherein } X \text{ is a single bond or methylene and the} \\ \text{values of } L^2 \text{ and } Q^2 \text{ are together selected from } -NH-CO-X-Q^{2A}, \\ -NH-CO-O-X-Q^{2A}, -NH-CO-NH-X-Q^{2A}, -NH-CH_2-Q^{2A}, \\ -NH-C (CH_3)H-Q^{2A}, -N (CH_3)-CH_2-Q^{2A}, -O-CH_2-Q^{2A}, -NH-CO-X-Q^{2B}, \\ -NH-CO-Q^{2C}, -NH-CO-Q^{2D}, -NH-CO-Q^{2E} \text{ and } -NH-CO-Q^{2F} \text{ in which:} \\ Q^{2A} \text{ (showing the } L^2 \text{ to which it is attached) is} \\ \end{array}$ 

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in which

each of m and n independently is 0 or 1, or m is 2 and 25 n is 1, and

 $R^{2A}$  is hydrogen, t-butyl, methylsulfonyl, -CHRYR<sup>2</sup>, -CHRWR<sup>X</sup>, or 4-pyridinyl (which is unsubstituted or bears a substituent RV at the 2- or 3-position) wherein

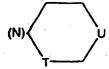
 $R^{V}$  is methyl, hydroxymethyl, {(1-2C)alkoxy}carbonyl; 30 cyano, carbamoyl, thiocarbamoyl, or N-hydroxyamidino;

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each of RW and RX independently is hydrogen or (1-3C)normal alkyl; or -CHRWRX is 2-indanyl or (showing the nitrogen to which it is attached) is



in which T is a single bond or methylene and U is methylene, ethylene, oxy,  $-S(0)_{\mathbf{q}}$ — (wherein q is 0, 1 or 2) or imino (which may bear a methyl substituent), or T is ethan-1,1-diyl and U is a single bond or methylene;

RY is hydrogen or methyl; and

R<sup>2</sup> is isopropyl, t-butyl, (3-6C)cycloalkyl, phenyl (which is unsubstituted or bears one or more substituents independently selected from halo, methyl, methoxy and hydroxy), 4-quinolinyl or heteroaryl (which heteroaryl is a 5-membered aromatic ring which includes one to four heteroatoms selected from sulfur, oxygen and nitrogen or is a 6-membered aromatic ring which includes one to three nitrogen atoms, wherein the heteroaryl is attached at carbon and may bear one or more methyl substituents on carbon or nitrogen);

or R<sup>2A</sup> is -L<sup>b</sup>-CH<sub>2</sub>-R<sup>b</sup> in which -L<sup>b</sup>- is a direct bond,
-CH<sub>2</sub>-, -C(CH<sub>3</sub>)H- or -CH<sub>2</sub>-CH<sub>2</sub>-; and R<sup>b</sup> is carboxy,
((1-2C)alkoxy)carbonyl, cyano, carbamoyl or trifluoromethyl;
or R<sup>2A</sup> is -CO-R<sup>C</sup> in which R<sup>C</sup> is hydrogen, (1-3C)alkyl,
((1-2C)alkoxy)carbonyl-(CH<sub>2</sub>)<sub>C</sub>- (in which c is 1 or 2),
phenyl (which is unsubstituted or bears one or more
substituents independently selected from halo, methyl,
methoxy and hydroxy), heteroaryl (which heteroaryl is a

5-membered aromatic ring which includes one to four
heteroatoms selected from sulfur, oxygen and nitrogen or is

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a 6-membered aromatic ring which includes one to three nitrogen atoms, wherein the heteroaryl is attached at carbon and may bear one or more methyl substituents on carbon or nitrogen) or -NR<sup>d</sup>R<sup>e</sup> in which each of R<sup>d</sup> and R<sup>e</sup> is independently hydrogen, methyl or ethyl, or -NR<sup>d</sup>R<sup>e</sup> is pyrrolidino, piperidino, morpholino or thiomorpholino;

 $Q^{2B}$  is 1-piperazinyl which bears at the 4-position the group  $R^{2A}$  (defined as above);

 $Q^{2C}$  is 3,4-didehydropiperidin-4-yl which bears at the 1-position the group  $R^{2A}$  (defined as above);

 $Q^{\mathrm{2D}}$  is cyclohexyl which bears at the 4-position the group -NRSR<sup>t</sup> in which each of RS and R<sup>t</sup> independently is hydrogen or methyl or RS and R<sup>t</sup> together are trimethylene or tetramethylene;

 $Q^{2E}$  is 1-piperidinyl which bears at the 4-position the group  $-NR^{SR}^{t}$  (defined as above); and

 $Q^{2F}$  (showing the  $L^2$  to which it is attached) is

$$-(L^2)$$
- $R^p$ 

in which R<sup>O</sup> is hydrogen, halo, (1-6C)alkyl, hydroxy, (1-4C)alkoxy, benzyloxy or (1-4C)alkylthio; and R<sup>D</sup> is acetylamino, 1-hydroxyethyl, 1-hydroxy-1-methylethyl, 1-methoxy-1-methylethyl, 4-piperidinyl, 4-pyridinyl, dimethylaminosulfonyl or -J-R<sup>Q</sup> in which J is a single bond, methylene, carbonyl, oxy, -S(O)<sub>Q</sub>- (wherein Q is 0, 1 or 2), or -NR<sup>T</sup>- (wherein R<sup>T</sup> is hydrogen or methyl); and R<sup>Q</sup> is (1-6C)alkyl, phenyl, 3-pyridyl or 4-pyridyl; or -NR<sup>Q</sup>R<sup>T</sup> is pyrrolidino.

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2. The compound of formula I as claimed in Claim 1

$$A_1^5 A_2^6 L^1 - Q^1$$

$$A_1^4 A_3^3 R^2$$

5 (or a pharmaceutically acceptable salt thereof) wherein:  $A^3$ ,  $A^4$ ,  $A^5$  and  $A^6$ , together with the two carbons to

which they are attached, complete a substituted benzene in which  $A^3$  is  $CR^3$ ,  $A^4$  is  $CR^4$ ,  $A^5$  is  $CR^5$ , and  $A^6$  is  $CR^6$ ; wherein

 ${
m R}^3$  is hydrogen, methyl, fluoro, chloro or carboxy; one of  ${
m R}^4$  and  ${
m R}^5$  is hydrogen, (1-4C)alkyl, halo, trifluoromethyl, trifluoromethoxy,  ${
m R}^{\rm f}{
m O}$ -,  ${
m R}^{\rm f}{
m O}_2{
m CCH}_2{
m O}$ -, HO(CH<sub>2</sub>)aO- (in which a is 2, 3 or 4),  ${
m R}^{\rm f}{
m O}_2{
m C}$ -,  ${
m R}^{\rm f}{
m O}_2{
m C}$ -,  ${
m R}^{\rm f}{
m O}_2{
m C}$ -,  ${
m R}^{\rm f}{
m O}_2{
m C}$ -,  ${
m R}^{\rm f}{
m O}_2{
m C}$ -,  ${
m R}^{\rm f}{
m O}_2{
m C}$ -,

the other of R<sup>4</sup> and R<sup>5</sup> is hydrogen; and
R<sup>6</sup> is hydrogen, methyl, fluoro, chloro or methoxy;
in which R<sup>f</sup> is hydrogen, (1-4C)alkyl or benzyl; R<sup>9</sup> is
hydrogen or R<sup>h</sup>SO<sub>2</sub>-; and R<sup>h</sup> is (1-4C)alkyl or dimethylamino;

 $L^1$  is -CO-NH- such that  $-L^1-Q^1$  is -CO-NH- $Q^1$ ;

Q<sup>1</sup> is 2-pyridinyl (which bears a methyl, methoxy, methylthio, fluoro or chloro substituent at the 5-position), 3-pyridinyl (which bears a methyl, fluoro or chloro substituent at the 6-position), 2-pyrimidinyl (which may bear a methyl, fluoro or chloro substituent at the 5-position) or 3-pyridazinyl (which may bear a methyl, fluoro or chloro substituent at the 6-position);

 ${\sf R}^2$  is  ${\sf -L}^2{\sf -Q}^2$  in which  ${\sf -L}^2{\sf -}$  is  ${\sf -NH-CO-}$ ,  ${\sf -NH-CO-X-}$ ,  ${\sf -NH-CO-O-X-}$ ,  ${\sf -NH-CO-NH-X-}$ ,  ${\sf -NH-CH}_2{\sf -}$  or  ${\sf -O-CH}_2{\sf -}$ ; and  ${\sf Q}^2$  is  ${\sf Q}^{2A}$ ,  ${\sf Q}^{2B}$ ,  ${\sf Q}^{2C}$ ,  ${\sf Q}^{2D}$ ,  ${\sf Q}^{2E}$  or  ${\sf Q}^{2F}$  wherein X is a single bond or methylene and the values of  ${\sf L}^2$  and  ${\sf Q}^2$  are together selected from  ${\sf -NH-CO-X-Q}^{2A}$ ,  ${\sf -NH-CO-NH-X-Q}^{2A}$ ,  ${\sf -NH-CO-NH-X-Q}^{2A}$ ,

- 387 -

-NH-CH<sub>2</sub>-Q<sup>2A</sup>, -O-CH<sub>2</sub>-Q<sup>2A</sup>, -NH-CO-X-Q<sup>2B</sup>, -NH-CO-Q<sup>2C</sup>, -NH-CO-Q<sup>2D</sup>, -NH-CO-Q<sup>2E</sup> and -NH-CO-Q<sup>2F</sup> in which:  $Q^{2A} \text{ (showing the L}^2 \text{ to which it is attached) is}$ 

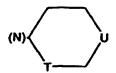
in which

each of m and n independently is 0 or 1, and  $R^{2A} \text{ is hydrogen, t-butyl, methylsulfonyl, -CHR}^y R^z, \\ \text{-CHR}^w R^x, \text{ or 4-pyridinyl (which is unsubstituted or bears a substituent } R^v \text{ at the 2- or 3-position) wherein }$ 

 ${\sf R}^{\sf V}$  is methyl, hydroxymethyl, {(1-2C)alkoxy}carbonyl; cyano, carbamoyl, thiocarbamoyl, or N-hydroxyamidino;

each of RW and RX independently is hydrogen or

15 (1-3C)normal alkyl; or -CHRWRX is 2-indanyl or (showing the nitrogen to which it is attached) is



in which T is a single bond or methylene and U is methylene, ethylene, oxy, -S(O)<sub>q</sub>- (wherein q is 0, 1 or 2) or imino (which may bear a methyl substituent), or T is ethan-1,1-diyl and U is a single bond or methylene;

RY is hydrogen or methyl; and

25 R<sup>Z</sup> is isopropyl, t-butyl, (3-6C)cycloalkyl, phenyl (which is unsubstituted or bears one or more substituents independently selected from halo, methyl, methoxy and hydroxy), 4-quinolinyl or heteroaryl (which heteroaryl is a

5-membered aromatic ring which includes one to four heteroatoms selected from sulfur, oxygen and nitrogen or is a 6-membered aromatic ring which includes one to three nitrogen atoms, wherein the heteroaryl is attached at carbon and may bear one or more methyl substituents on carbon or nitrogen);

 $Q^{2B}$  is 1-piperazinyl which bears at the 4-position the group  $R^{2A}$  (defined as above);

 $Q^{2C}$  is 3,4-didehydropiperidin-4-yl which bears at the 1-position the group  $R^{2A}$  (defined as above);

 $Q^{\mathrm{2D}}$  is cyclohexyl which bears at the 4-position the group  $-NR^{\mathrm{S}R^{\mathrm{t}}}$  in which each of  $R^{\mathrm{S}}$  and  $R^{\mathrm{t}}$  independently is hydrogen or methyl or  $R^{\mathrm{S}}$  and  $R^{\mathrm{t}}$  together are trimethylene or tetramethylene;

15  $Q^{2E}$  is 1-piperidinyl which bears at the 4-position the group -NR<sup>S</sup>R<sup>t</sup> (defined as above); and

 $Q^{2F}$  (showing the  $L^2$  to which it is attached) is

in which R<sup>O</sup> is hydrogen, halo, (1-6C)alkyl, hydroxy, (1-4C)alkoxy, benzyloxy or (1-4C)alkylthio; and R<sup>D</sup> is acetylamino, 1-hydroxyethyl, 1-hydroxy-1-methylethyl, 1-methoxy-1-methylethyl, 4-piperidinyl, 4-pyridinyl, dimethylaminosulfonyl or -J-R<sup>Q</sup> in which J is a single bond, methylene, carbonyl, oxy, -S(O)<sub>Q</sub>- (wherein q is 0, 1 or 2), or -NR<sup>r</sup>- (wherein R<sup>r</sup> is hydrogen or methyl); and R<sup>Q</sup> is (1-6C)alkyl, phenyl, 3-pyridyl or 4-pyridyl.

3. A compound of formula I (or a pharmaceutically acceptable salt thereof) as claimed in Claim 2 wherein:

 ${\rm A}^3$ ,  ${\rm A}^4$ ,  ${\rm A}^5$  and  ${\rm A}^6$ , together with the two carbons to which they are attached, complete a substituted benzene in which  ${\rm A}^3$  is  ${\rm CR}^3$ ,  ${\rm A}^4$  is  ${\rm CR}^4$ ,  ${\rm A}^5$  is  ${\rm CR}^5$ , and  ${\rm A}^6$  is  ${\rm CR}^6$ ; wherein

R<sup>3</sup> is hydrogen;

one of  $R^4$  and  $R^5$  is hydrogen, methyl, fluoro, chloro, trifluoromethyl, trifluoromethoxy,  $R^{f}O_2C$ - or  $R^{g}NH$ -;

the other of  $R^4$  and  $R^5$  is hydrogen; and  $R^6$  is hydrogen;

in which  $R^f$  is hydrogen, (1-4C)alkyl or benzyl;  $R^g$  is hydrogen or  $R^hSO_2-$ ; and  $R^h$  is (1-4C)alkyl or dimethylamino;

 $L^1$  is -CO-NH- such that  $-L^1-Q^1$  is -CO-NH- $Q^1$ ;

Q<sup>1</sup> is 2-pyridinyl (which bears a methyl, fluoro or chloro substituent at the 5-position), 3-pyridinyl (which bears a methyl, fluoro or chloro substituent at the 6-position), 2-pyrimidinyl (which may bear a methyl, fluoro or chloro substituent at the 5-position) or 3-pyridazinyl (which may bear a methyl, fluoro or chloro substituent at the 6-position);

 $\rm R^2$  is  $\rm -L^2-Q^2$  in which  $\rm -L^2-$  is -NH-CO-, -NH-CO-X-, -NH-CO-O-X-, -NH-CO-NH-X-, -NH-CH2- or -O-CH2-; and  $\rm Q^2$  is  $\rm Q^{2A}, \, \rm Q^{2B}, \, \rm Q^{2C}, \, \rm Q^{2D}, \, \rm Q^{2E}$  or  $\rm Q^{2F}$  wherein X is a single bond or methylene and the values of  $\rm L^2$  and  $\rm Q^2$  are together selected from -NH-CO-X-Q^2A, -NH-CO-O-X-Q^2A, -NH-CO-NH-X-Q^2A, -NH-CH2-Q^2A, -O-CH2-Q^2A, -NH-CO-X-Q^2B, -NH-CO-Q^2C, -NH-CO-Q^2D, -NH-CO-Q^2E and -NH-CO-Q^2F in which:

 $Q^{2A}$  (showing the  $L^2$  to which it is attached) is

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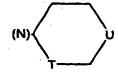
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in which

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each of m and n independently is 0 or 1, and R<sup>2A</sup> is hydrogen, -CHR<sup>Y</sup>R<sup>Z</sup>, -CHR<sup>W</sup>R<sup>X</sup>, or 4-pyridinyl (which is unsubstituted or bears a substituent R<sup>V</sup> at the 2-or 3-position) wherein

RV is methyl, hydroxymethyl, {(1-2C)alkoxy}carbonyl; cyano, carbamoyl, thiocarbamoyl, or N-hydroxyamidino; each of RW and RX independently is hydrogen or (1-3C)normal alkyl; or -CHRWRX is 2-indanyl or (showing the nitrogen to which it is attached) is



in which T is a single bond or methylene and U is methylene, oxy, thioxy or imino (which may bear a methyl substituent), or T is ethan-1,1-diyl and U is a single bond or methylene;

RY is hydrogen or methyl; and

R<sup>Z</sup> is isopropyl, t-butyl, (3-6C)cyclopropyl, phenyl
(which is unsubstituted or bears one or more substituents independently selected from halo, methyl, methoxy and hydroxy), 4-quinolinyl or heteroaryl (which heteroaryl is a 5-membered aromatic ring which includes one to four heteroatoms selected from sulfur, oxygen and nitrogen or is a 6-membered aromatic ring which includes one to three nitrogen atoms, wherein the heteroaryl is attached at carbon and may bear one or more methyl substituents on carbon or nitrogen);

 $Q^{2B}$  is 1-piperazinyl which bears at the 4-position the 30 group  $R^{2A}$  (defined as above);

 $Q^{2C}$  is 3,4-didehydropiperidin-4-yl which bears at the 1-position the group  $R^{2A}$  (defined as above);

 $Q^{2D}$  is cyclohexyl which bears at the 4-position the group  $-NR^{S}R^{t}$  in which each of  $R^{S}$  and  $R^{t}$  independently is hydrogen or methyl or  $R^{S}$  and  $R^{t}$  together are trimethylene or tetramethylene;

 $Q^{2E}$  is 1-piperidinyl which bears at the 4-position the group -NR<sup>S</sup>R<sup>t</sup> (defined as above); and

 $O^{2F}$  (showing the  $L^2$  to which it is attached) is

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in which R<sup>O</sup> is hydrogen and R<sup>P</sup> is acetylamino,
1-hydroxyethyl, 1-hydroxy-1-methylethyl, 1-methoxy1-methylethyl, 4-piperidinyl, 4-pyridinyl,
15 dimethylaminosulfonyl or -J-R<sup>Q</sup> in which J is a single bond,
methylene, carbonyl, oxy, -S(O)<sub>Q</sub>- (wherein q is 0, 1 or 2),
or -NR<sup>r</sup>- (wherein R<sup>r</sup> is hydrogen or methyl); and R<sup>Q</sup> is
(1-6C)alkyl, phenyl, 3-pyridyl or 4-pyridyl.

- 4. The compound of Claim 1, 2 or 3 wherein halo is fluoro, chloro, bromo or iodo; (1-2C)alkyl is methyl or ethyl; (1-3C)normal alkyl is methyl, ethyl or propyl; (1-4C)alkyl is methyl, ethyl, propyl, isopropyl, butyl, isobutyl, or t-butyl; (1-6C)alkyl is methyl, ethyl, propyl, butyl, pentyl or hexyl; (3-6C)cycloalkyl is cyclopropyl, cyclobutyl, cyclopenytyl or cyclohexyl.
  - 5. The compound of any of Claims 1-4 wherein Q<sup>1</sup> is 5-chloropyridin-2-yl, 5-fluoropyridin-2-yl, or 6-chloropyridazin-3-yl.

PCT/US99/29946

6. The compound of any of Claims 1-5 wherein R<sup>2</sup> is (1-isopropylpiperidin-4-ylcarbonyl)amino, (1-cyclohexylpiperidin-4-ylcarbonyl)amino, (4-isopropylpiperazin-1-ylcarbonyl)amino, [1-(tetrahydro-pyran-4-yl)piperidin-4-ylcarbonyl]amino, [4-(1-pyrroli-dinyl)piperidin-1-ylcarbonyl]amino, [1-(4-pyridinyl)piperidin-4-ylmethyl]amino, [1-(2-carboxypyridin-4-yl)piperidin-4-ylmethyl]amino, or [1-(2-methoxycarbonylpyridin-4-yl)-piperidin-4-ylmethyl]amino.

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- 7. The compound as claimed in any of Claims 1-6 wherein each of  $\mathbb{R}^3$ - $\mathbb{R}^6$  is hydrogen.
- 8. The compound as claimed in any of Claims 1-6 wherein each of  $\mathbb{R}^3$ ,  $\mathbb{R}^4$  and  $\mathbb{R}^6$  is hydrogen and  $\mathbb{R}^5$  is chloro or fluoro.
- 9. The compound as claimed in any of Claims 1, 4, 5 and 6 wherein each of R<sup>3</sup>, R<sup>4</sup> and R<sup>6</sup> is hydrogen and R<sup>5</sup> is R<sup>a</sup>
  20 wherein R<sup>a</sup> is phenyl, furanyl, thienyl, 2-isothiazolyl or pyridyl.
  - 10. The pharmaceutically acceptable salt of a compound of formula I as claimed in any of Claims 1-9 which is an acid-addition salt made from a basic compound of formula I and an acid which provides a pharmaceutically acceptable anion or a salt which is made from an acidic compound of formula I and a base which provides a pharmaceutically acceptable cation.

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11. A pharmaceutical formulation comprising in association with a pharmaceutically acceptable carrier, diluent or excipient, a novel compound of formula I (or a

PCT/US99/29946

pharmaceutically acceptable salt thereof) as provided in any of Claims 1-10.

- 12. A process for preparing a compound of formula I5 (or a pharmaceutically acceptable salt thereof) as provided in Claim 1 or 2 which is selected from
  - (A) for a compound of formula I in which  $-L^2-Q^2$ , is  $-NH-CO-Q^2$ ,  $-NH-CO-X-Q^2$ ,  $-NH-CO-X-Q^2$  or  $-NH-CO-NH-X-Q^2$ , acylating an amine of formula II,

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using a corresponding acid of formula  $HO-CO-Q^2$ ,  $HO-CO-X-Q^2$ ,  $HO-CO-O-X-Q^2$ , or  $HO-CO-NH-X-Q^2$ , or an activated derivative thereof;

(B) for a compound of formula I in which  $-L^2-Q^2$  is  $-O-CH_2-Q^{2A}$ , akylating a phenol of formula III

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using a reagent of formula  $Y-CH_2-Q^{2A}$  in which Y is a conventional leaving group;

(C) acylating an amine of formula  $H_2N-Q^1$ , or a deprotonated derivative thereof, using an acid of formula IV, or an activated derivative thereof;

- (D) for a compound of formula I in which  $R^2$  is -NH-CH<sub>2</sub>-Q<sup>2A</sup>, alkylating an amine of formula II directly, using a compound of formula Y-CH<sub>2</sub>-Q<sup>2A</sup>, or indirectly by reductive alkylation using an aldehyde of formula Q<sup>2A</sup>-CHO;
- (E) for a compound of formula I in which  $R^2$  is -NH-CO-O-X-Q<sup>2A</sup>, or -NH-CO-NH-X-Q<sup>2A</sup>, acylating an alcohol of formula HO-X-Q<sup>2A</sup> or an amine of formula NH<sub>2</sub>-X-Q<sup>2A</sup>, using an activated derivative of an acid of formula VI;

- (F) for a compound of formula I in which R<sup>2</sup> is

  -NH-CO-X-Q<sup>2B</sup> in which X is a single bond, acylating at the
  1-position a piperazine of formula H-Q<sup>2B</sup>, using an activated derivative of an acid of formula VI;
- (G) for a compound of formula I in which  $R^2$  is -NH-CO-X- $Q^{2B}$  in which X is methylene, alkylating at the 1-position a piperazine of formula H- $Q^{2B}$ , using an alkylating agent of formula VII

in which Y is a leaving group;

25 (H) for a compound of formula I in which  $R^{2A}$  is methylsulfonyl, substituting the amino nitrogen of a

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corresponding compound of formula I in which R<sup>2A</sup> is hydrogen using an activated derivative of methanesulfonic acid;

- (I) for a compound of formula I in which R<sup>2A</sup> is

  -CHRYR<sup>Z</sup> or -CHRWR<sup>X</sup>, alkylating the amino nitrogen of a

  5 corresponding compound of formula I in which R<sup>2A</sup> is hydrogen
  using an alkylating agent of formula Y-CHRYR<sup>Z</sup> or Y-CHRWR<sup>X</sup> or
  reductively alkylating the amine using a compound of formula
  RY-CO-R<sup>Z</sup> or RW-CO-R<sup>X</sup>;
- (J) for a compound of formula I in which R<sup>2A</sup> is

  4-pyridinyl (which is unsubstituted or bears a substituent
  RV at the 2- or 3-position), substituting the amino nitrogen
  of a corresponding compound of formula I in which R<sup>2A</sup> is
  hydrogen using a corresponding pyridine reagent bearing a
  leaving group Y at the 4-position;
  - (K) for a compound of formula I in which R<sup>2A</sup> is
     4-pyridinyl in which R<sup>V</sup> is alkoxycarbonyl, esterifying a corresponding compound of formula I in which R<sup>V</sup> is carboxy;
  - (L) for a compound of formula I in which  $R^{2A}$  is 4-pyridinyl in which  $R^{V}$  is hydroxymethyl, reducing the ester of a corresponding compound of formula I in which  $R^{V}$  is alkoxycarbonyl;
  - (M) for a compound of formula I in which R<sup>2A</sup> is 4-pyridinyl in which R<sup>V</sup> is carbamoyl, amidating the ester of a corresponding compound of formula I in which R<sup>V</sup> is alkoxycarbonyl;
  - (N) for a compound of formula I in which  $\mathbb{R}^{2A}$  is 4-pyridinyl in which  $\mathbb{R}^V$  is thiocarbamoyl, adding  $H_2S$  to the nitrile of a corresponding compound of formula I in which  $\mathbb{R}^V$  is cyano;
- 30 (0) for a compound of formula I in which  $R^{2A}$  is 4-pyridinyl in which  $R^{V}$  is N-hydroxyamidino, adding H<sub>2</sub>NOH to the nitrile of a corresponding compound of formula I in which  $R^{V}$  is cyano;

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- (P) for a compound of formula I in which  $R^{2A}$  is 4-pyridinyl in which  $R^{V}$  is carboxy, decomposing the ester of a corresponding compound of formula I in which  $R^{V}$  is alkoxycarbonyl;
- (Q) for a compound of formula I in which -NR<sup>S</sup>R<sup>t</sup> is other than amino, alkylating a corresponding compound of formula I in which -NR<sup>S</sup>R<sup>t</sup> is amino using a conventional method;
- (R) for a compound of formula I which bears -NRSRt,

  10 reductively alkylating H-NRSRt using a corresponding compound but in which the carbon to bear the -NRSRt group bears an oxo group;
  - (S) for a compound of formula I in which RP is 1-hydroxy-1-methylethyl, adding a methyl group to the carbonyl group of a corresponding compound of formula I in which RP is acetyl using an organometallic reagent;
  - (T) for a compound of formula I in which RP is 1-methoxy-1-methylethyl, treating a corresponding compound of formula I in which RP is 1-hydroxy-1-methylethyl with methanol and an acid catalyst;
  - (U) for a compound of formula I in which  $R^4$  or  $R^5$  is amino, reducing the nitro group of a compound corresponding to a compound of formula I but in which  $R^4$  or  $R^5$  is nitro;
- (V) for a compound of formula I in which R<sup>4</sup> or R<sup>5</sup> is R<sup>9</sup>NH- and R<sup>9</sup> is R<sup>h</sup>SO<sub>2</sub>-, substituting the amino group of a corresponding compound of formula I in which R<sup>4</sup> or R<sup>5</sup> is amino using an activated derivative of the sulfonic acid R<sup>h</sup>SO<sub>2</sub>-OH;

whereafter, for any of the above procedures, when a functional group is protected using a protecting group, removing the protecting group;

whereafter, for any of the above procedures, when a pharmaceutically acceptable salt of a compound of formula I is required, it is obtained by reacting the basic form of a

basic compound of formula I with an acid affording a physiologically acceptable counterion or the acidic form of an acidic compound of formula I with a base affording a physiologically acceptable counterion or by any other conventional procedure;

and wherein, unless otherwise specified,  $A^3-A^6$ ,  $L^1$ ,  $Q^1$  and  $R^2$  have any of the values defined in Claim 1 or 2.

- 13. A method of inhibiting factor Xa comprising
  10 administering to a mammal in need of treatment, a compound of formula I as provided in any of Claims 1-10.
- 14. The use of a factor Xa inhibiting compound of formula I substantially as hereinbefore described with 15 reference to any of the examples.
  - 15. A novel compound of formula I substantially as hereinbefore described with reference to any of the examples.

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16. A process for preparing a novel compound of formula I substantially as hereinbefore described with reference to any of the examples.